



The New Standard of Care

Telehealth and Remote Patient Monitoring

Organizational Challenges	HRS Solution
<ul style="list-style-type: none"> Staying connected with and monitoring high-risk patients 	<ul style="list-style-type: none"> Monitor patients' vitals while automating medication reminders and education
<ul style="list-style-type: none"> Managing readmissions and ED utilization, especially for high-risk patients 	<ul style="list-style-type: none"> Real-time alerts of non-compliant patients while predicting those at highest risk for adverse events
<ul style="list-style-type: none"> Retaining patient engagement when they leave the face-to-face care of your clinical team 	<ul style="list-style-type: none"> Increase patient engagement by providing automated reminders and virtual visits
<ul style="list-style-type: none"> Involving caregivers and keeping them up to date with their loved one's care plan 	<ul style="list-style-type: none"> Automatically involve caregivers with HRS' CaregiverConnect® application (iOS and Android)
<ul style="list-style-type: none"> Uncertainty surrounding best practices for launching a telehealth or RPM program 	<ul style="list-style-type: none"> HRS' Client Success teams share best practices so we can build a successful and high ROI program
<ul style="list-style-type: none"> Reducing LOS and optimizing acute utilization 	<ul style="list-style-type: none"> Provide hospital level care to patients at home

HRS vs. the Competition

- 10 years of **proven results** from the leading health systems, hospitals, HHA and physician groups
- Named **Best in KLAS in Telehealth and Remote Patient Monitoring**, back-to-back Category Leader for 2020 and 2021
- 45+ case studies showing improved clinical outcomes, operational improvement, and care coordination
- Reimbursement, clinical advisory, support, logistics management, and data analytics **at no charge**
- Innovative, reliable, and **easy to use** technology
- Unlimited CaregiverConnect® users so family members are integrated into the formal care process, **driving and improving patient engagement**, adherence and outcomes
- HRS is the **only vendor to include 24/7 technical support** for all technical questions from patients and clinicians
- Industry leading **98.3% Client Retention Rate** over 3 years

Proven Outcomes Adopting the HRS Platform

- Reduction in readmission and ED utilization from continuous monitoring and real-time interventions
- Improved care team efficiency from identifying exactly what patients need help with at what time
- Increase patient engagement from in-platform education, ease of use of technology, and caregiver inclusion
- Improving HEDIS measures, CAHPS, CMS star ratings, and reimbursement from CMS and private payors
- Predictive analytics platform that will identify patients who are at-risk for adverse events



Frederick Health

\$5.1 million in total cost savings enrolling 255 patients; 83% reduction in readmission



Penn Medicine

30-day readmission rate decreased by 53% among heart failure patients



Hackensack Meridian Health

71% decrease in hospital readmissions among CHF patients



MaineHealth Care at Home

75% reduction in 30-day readmission, treating over 470 high-risk patients