**The Single Source of Truth**

HealthNautica has come full circle in explaining the clear and obvious EHR RCM shortcomings with respect to initiating scheduling requests for surgeries and procedures. But as the arguments for avoiding integrated products that automate workflow, like **eORders**™ continue to dwindle, and Health Systems’ adoption of **eORders**™ has gained momentum, the new avoidance buzz words for the holdouts are “**Single Source of Truth”**

There continues to be a devotion to certain EHR vendors who for the past 13 years have been telling hospitals that they will have comparable **eORders**™ features and options available to automate their perioperative workflow soon. To date, nothing! Starting a case and having all the information necessary to complete a case are not one and the same. Revenue capture is essential to hospitals’ revenue cycle models. Without qualified upfront data capture, revenue leakage is a consequence. Plugging this shortfall with additional nonclinical staff is both costly and counterproductive.

Becker’s July 12th, 2024, issue points to “**the million-dollar question facing CFOs”**. Clearly, reductions in non-essential staff are one way to curb costs. When software as a service replaces employees, the hospital benefits. Furthermore, with better compliance, reduced cancellations and strengthened OR utilization, revenues increase, and costs decrease; thus, a win-win! Moreover, patient outcomes are enhanced, and the provider experiences are improved as well.

So, given the continued and often unabated zeal to promote one’ EHR capabilities, HealthNautica has initiated an **eORders**™ model that simply uses only the HL7 ADT and SIU outgoing messages from the EHR. Hence, the current workflow and the ever-popular **Single Source of Truth** remain intact. Those who wish to bypass the traditional **eORder**™ booking forms are welcome to do so and if faxes and telephone calls are your way of getting things done, so be it!

So now we have come to this, the **Single Source of Truth.** A concept likely developed by a consulting firm of obvious notoriety yet dubious repute. The **truth** remains that it is time for the Healthcare Systems and Hospitals to look for real solutions. Please consider **eORders**™ and the wonderful capabilities and support HealthNautica provides. Learn more at https://www.healthnautica.com. Thank you