

# Why RPM?

#### **Benefits of RPM**



Decreases ER visits and hospitalizations by up to





Improves patient compliance by up to



Improves overall patient outcomes by up

44%

#### What is RPM?

RPM (Remote Physiological Monitoring) in long-term healthcare:

- enhances monitoring
- supports preventive care which reduces hospitalizations
- optimizes costs
- engages patients
- improves medication management
- enables data-driven decisions
- integrates with Telehealth for virtual and in-person visits

#### **Unlock New Revenue Potential with Updated CMS Codes:**

#### **RPM**

- Initial setup and patient education on use of equipment
- National non-facility rate \$19.03

#### 99454

- Monthly monitoring, and have minimum of 16 days
- National non-facility rate \$55.72

#### 99457

- Monitoring and treatment management with patient/caregivers
- Minimum of 20 minutes in a calendar month National non-facility rate \$50.18

#### 99458

- Monthly monitoring, and have minimum of 16 days

- National non-facility rate \$40.84

- 99091 • At least 30 minutes every 30 days of gathering,
  - monitoring
- Interactive patient communication is not required National non-facility rate \$56.41

#### **CCM**

- At least 20 minutes of clinical staff time directed by a physician or other qualified health care professional, per calendar month
- National non-facility rate \$64.03

#### 99439

- Subsequent 20 minutes
- Clinical staff (may be billed up to 2x/month)
- National non-facility rate \$48.45

#### 99491

- At least 30 minutes provided personally by a physician or other qualified health care professional per calendar month
- National non-facility rate \$86.18

- 99437
- Subsequent 30 minutes • Physician or other non-physician practioner
- National non-facility rate \$61.26





# Why Omnivers?

#### **Benefits of RPM**



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44%

#### **Costs & Reimbursements**



## **Costs Per Patient** Per Month

Active: \$39

Non-active: **\$21** 

Static Device (Xander) Active Patient: \$29 Inactive Patient: \$9

**Omnivers Platform** 

Active Patient: \$10 Inactive Patient: \$6



Connected **Vital Carts** (MicroLife)

> One-time Purchase \$2,7000

Average per Year/ patient \*at least 2 codes active

\$1,039

**Average Reimbursement CPT Codes for RPM/CCM** 

**RPM** 

Code: 99454 Reimbursement:

\$62.07

Code: 99458

Code: 99457

Reimbursement:

\$51.00

**CCM** 

Code: 99440

Reimbursement:

\$64.03

Code: 99439

Reimbursement:

\$48.45

Reimbursement: \$36.07

\*100 Patients



\$411,800

Unlock the future of long-term care

**Yearly ROI Grand Total** 





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# Static Device

Static Device (Xander)

Active Patient: \$29

Inactive Patient: \$9





## Advanced Sensor Technology

The XK300 Sensor leverages cuttingedge sensor technology to capture vital patient data accurately and efficiently.

## Comprehensive Monitoring

From vital signs to activity levels, the XK300 Sensor provides comprehensive monitoring capabilities to track patient health continuously.





#### Seamless Integration

:Integrated seamlessly with Omnivers' software platform, the XK300 Sensor ensures real-time data transmission for proactive patient care.

Accuracy: 98%

Real-Time Data: 98%

Integration: 95%

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# Connected Vital Cart

**Vital Cart** (Microlife)
One-time Purchase \$2,7000





#### Real-Time Data Access

Experience precise and reliable vital signs monitoring. Gain instant access to vital sign measurements, ensuring timely interventions and proactive patient management.

#### Streamlined Workflow

Enhance efficiency in patient care with seamless integration into the Omnivers software platform, reducing manual data entry and saving valuable time.





#### **Enhanced Patient Safety**

Monitor patients more effectively and detect abnormalities early, promoting better health outcomes and patient safety

Accuracy: 98%

Real-Time Data: 100%

Integration: 100%

Unlock the future of long-term care









## Connected Vital Cart

Vital Cart (Microlife) One-time Purchase \$2,7000





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### **Enhanced Patient Safety**

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Accuracy:

Real-Time **Data: 98%** 

Integration: 9

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