

Deviceless Remote Patient Monitoring® Has Evolved to Meet the Needs of Your Robust Virtual Care Strategy



Remote Patient Monitoring historically required trade-offs; buying costly devices for a small number of high-risk patients while ignoring the rising-risk. Supporting a handful of chronic conditions while being empty-handed for behavioral health, post-discharge, and social determinants needs. Today's Deviceless RPM® platform can support your entire patient population.

As You're Planning Your RPM Program, You Want an RPM Solution Without Compromise

Affordable

Short-term affordability and long-term scalability



Deviceless RPM is software, not hardware. This means only paying for patients who are engaging & much more scalable pricing.

Proven Outcomes

Robust clinical validation, and published outcomes



Deviceless RPM has been published in 12 peer-reviewed studies with outcomes replicated in real-world partner implementations.

Easy to Implement

No disruption to patients' lives, fits into current workflow



Deviceless RPM has no co-pays and no new device training because patients use their existing phone. No providers' time goes to patient consent or enrollment.

Accessible & Engaging

Engage all patient populations by bridging the digital divide



Deviceless RPM uses familiar technology, enabling 1 in 2 patients to stay engaged for over 1 year.



The Solution Without Compromise: Deviceless RPM®

CareSignal uses text messages and IVR phone calls to capture patient-reported outcomes for any condition, including: chronic condition management, behavioral health, maternity, social determinants of health, discharge monitoring, and care coordination. Deviceless RPM can easily be scaled to high and rising-risk populations, enabling real-time data to flow into care management workflows. Deviceless Remote Patient Monitoring® bridges Population Health and Virtual Care for the patients who need it most.

Comparison of Deviceless RPM and Traditional Device-Based RPM

Deviceless RPM®

Cost-Effective & Scalable

10x

Reach 10x more patients without hiring additional staff

Wide-Scale Adoption

10K+

Activate 10,000+ members. Reach high & rising-risk populations

Clinically Actionable



Collect biometrics & symptomatology to prioritize outreach

Cost to Patient

✓ Free to Patients

Reliable Real-Time Data

✓ Patient Reported Outcomes ^{1,2,3}

Seamless, Fast, Integration

✓ Use Instantly, Integrate if Necessary

Inclusive Technology

✓ No Patient Left Behind

Scalable Preventative Strategy

✓ Targets Both High and Rising Risk

Revenue Generating

✓ FFS Telehealth Opportunities – Top 25%

Value-Based Cost

✓ Software; 1/10 the Cost of Device-based RPM

Symptomatic Data

✓ Biometric and Symptomatic Data

Behavioral Health Solutions

✓ Chronic Conditions and Behavioral Health

Strong Engagement

✓ 6x Higher Engagement than Leading Health Apps

Long-Term Flexibility

✓ Robust Portfolio of 30+ RPM Programs

Traditional Device-Based RPM

Poor Accessibility



High Cost



Low Scalability



✗ 20% Copay Required

✓ Yes, Limited to One Condition per Device

✗ Requires Lengthy and Complex Integration

✗ Patients without WIFI are Left Behind

✗ Device Cost Restricts Scalability

✓ FFS Telehealth Opportunities – Top 5%

✗ Expensive Hardware; Often Single Cycle

✗ Biometric Data Only

✗ Limited to Chronic Conditions

✗ Low Engagement Driven by Tech Barriers

✗ Additional Vendors Required

Strength of Patient Reported Outcomes

Patient Reported Outcomes (PROs) have been validated to be equally accurate and was clinically-relevant as device-reported data.^{1,2,3} Further validated by our multiple partner outcomes and peer-reviewed publications.



Partner Clinical Outcomes

2.03%

A1c Decrease –
Mercy Case Study

\$3.6M

Medical Cost Savings –
Esse Health Case Study



12 Peer-Reviewed Clinical Outcomes

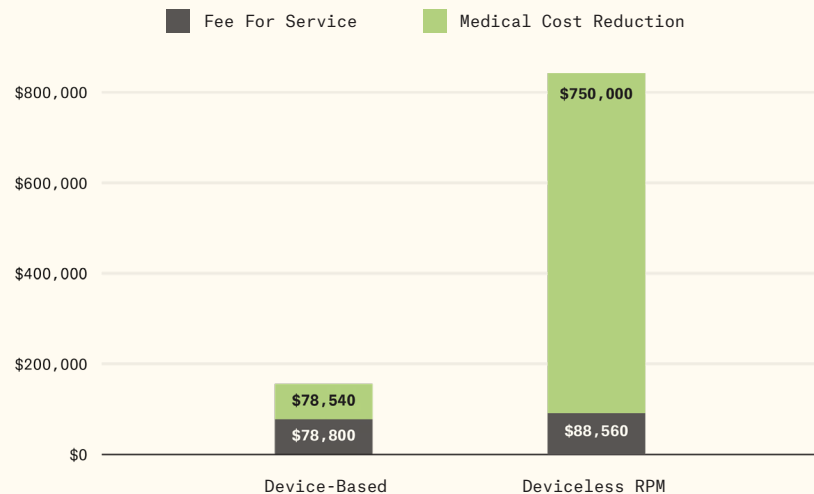
62%

Reduction in COPD
Hospitalizations

Deviceless RPM will Generate Superior Reimbursement in FFS and VBC Environments

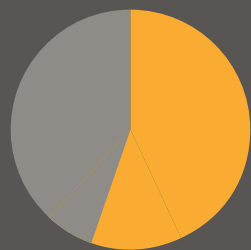
As you transition from fee for service to value-based care, you want a solution that will drive revenue growth from CCM today but, more importantly, generate medical cost savings for VBC for the revenue of tomorrow.

Annual Value Generation with \$100,000 / Year Budget



The Only RPM Platform with Engagement Powered by AI

By extending patient engagement, we extend clinical and financial impact.



57%

of weekly patient
disengagement
prevented

2+

months of extended
patient engagement

25%

reduced unnecessary
medical costs

Already Have RPM Devices? A One-Size RPM Strategy Does Not Fit All Patients: Create a Dynamic RPM Strategy

Match real-time patient acuity to cost of care resources with CareSignal.

Traditional RPM (\$\$\$)

Transition high-risk patients off of costly devices and onto low-cost Deviceless RPM.

Deviceless RPM (\$)

Monitor rising risk patients at scale with Deviceless RPM and proactively prevent them from becoming high-risk and graduate those with frequent alerts to devices.



Citations

- <https://onlinelibrary.wiley.com/doi/abs/10.1111/nmo.12466>
- <https://www.sciencedirect.com/science/article/abs/pii/S1072751515016178>

- <https://link.springer.com/article/10.1007/s40271-014-0090-z>

Still Not Convinced? We'll Put our Price At-Risk & Guarantee ROI

We are so confident in our outcomes that we will take either partial- or full-risk where we are only paid after value is measured and realized. Speak with sales at ann.conrath@caresignal.health

