AVIA Connect's
TOP 50
Remote Monitoring Companies

2022 Update

What you will find in this report:

- What is AVIA Connect?
- Remote monitoring overview and Top 50 evaluation criteria
- AVIA Connect's Top 50 remote monitoring companies
- AVIA Connect's Top 50 by subcategory
- Top 5 most used companies by subcategory

View the interactive report here.

What is AVIA Connect?

AVIA Connect is the leading online marketplace for health care leaders to research, evaluate, and select digital health companies and solutions. We make it easy to search and shortlist vendors by topic or EHR integrations, browse a list of a vendor's current health system clients, and use the Match Score to understand how similar your organization is to a vendor's existing client list.

AVIA Connect simplifies and adds transparency to the vendor selection process, helping hospitals and health systems leverage each other's experiences to make better decisions together.

The data and trends collected on AVIA Connect provide important insights into how digital solutions are being leveraged across the industry. This data is used to create in-depth guides and reports like this Top 50 Remote Monitoring Companies report.

Visit AVIA Connect to start exploring the digital solution landscape and set up a profile.

Remote monitoring overview and Top 50 evaluation criteria

In order to overcome limitations tied to in-person care within their facilities, health systems are beginning to reconfigure care models to provide proactive care to patients with chronic conditions and other illnesses. A key component of this new model centers around implementing or expanding digital remote monitoring services to provide more robust care and timely care interventions outside of a hospital's four walls. This approach offers care teams data-informed, longitudinal connections with patients between visits or just after an inpatient stay. To meet this rising demand, new remote monitoring companies are entering the market, with each supporting different aspects of patient care.

Given the complexity and evolving nature of remote monitoring, the **Top 50 remote monitoring companies report** helps define the remote monitoring landscape and how these solutions best support patient care. This report showcases 50 remote monitoring companies who have proven real market traction, enabling you to find a remote monitoring solution that addresses your health system's unique needs. The companies in this report are ranked based on the number of health system clients using the company's remote monitoring products, from highest to lowest.

The Top 50 remote monitoring companies list is **powered by AVIA Connect data**, and is based solely on the number of health systems clients each company has listed on AVIA Connect. Due to confidentiality agreements, there may be instances where vendors are not able to provide a full list of clients.

Click a company's logo to view their profile in AVIA Connect, where you can see a list of their clients, EMR integrations, and the product Match Score for your organization.

We have compiled this list based solely on the number of health system clients using the company's remote monitoring product(s). They are ordered from highest to lowest health system clients.

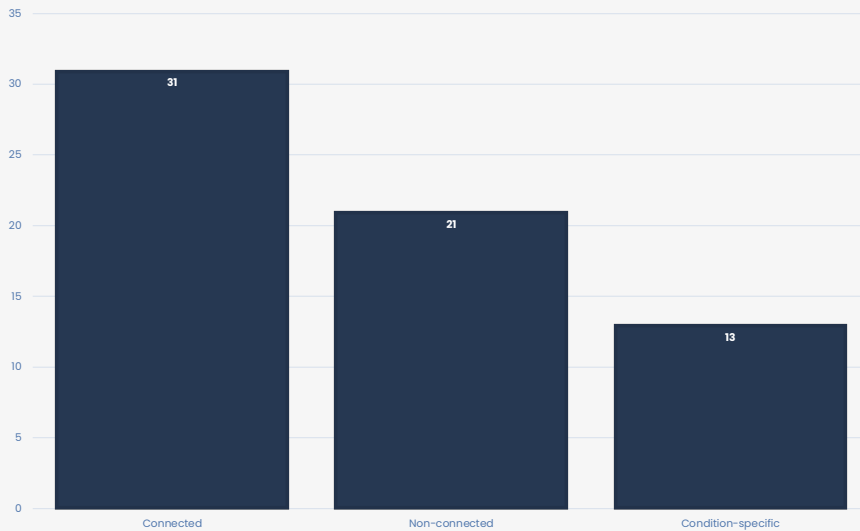## The Top 50 remote monitoring solutions by subcategory

Remote monitoring subcategories

There are a range of remote monitoring solutions available on the market, and each type targets different needs of hospitals and health systems. The market can broadly be divided into three subcategories:

- **Connected platforms:** Remote monitoring solutions most appropriate for organizations looking to support enterprise-wide use cases, backed by a robust set of FDA-approved devices. Connected platforms generally have broader market usage and more potential use cases.

- **Non-connected platforms:** Remote monitoring solutions that can keep a patient engaged and communicating with you about their care plan, but do not come with proprietary connected devices. Instead, they rely on payer-provided or health system-provisioned devices for data, potentially reducing cost at scale and increasing accessibility for patients without broadband internet.

- **Condition-specific platforms:** Remote monitoring solutions that primarily focus on one specific condition, offering an industry-leading patient experience with focused devices, in-depth features, and educational content on the condition.

Subcategory trends
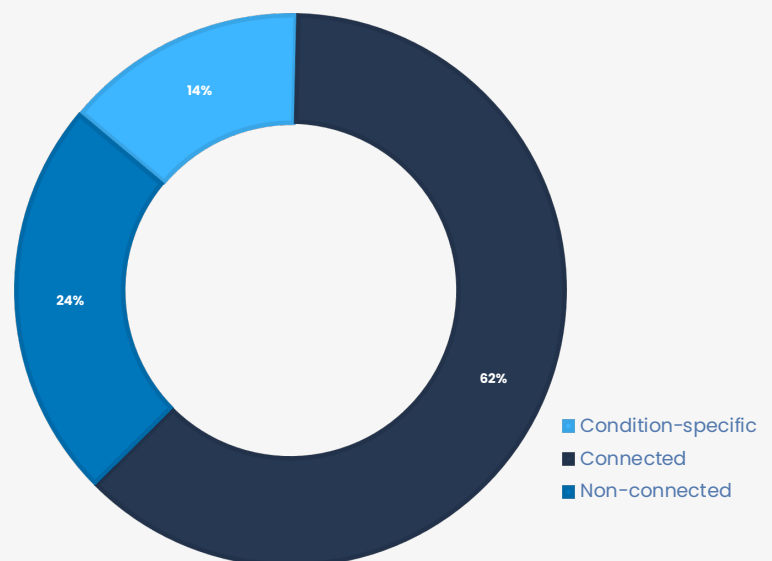
Top 50 Companies Subcategory Distribution

In 2022, 48% of AVIA Connect's Top 50 remote monitoring companies are connected platforms. Non-connected and condition-specific platforms combined make up the remaining 52% and are growing as remote monitoring continues to evolve.

This chart breaks down how many of the Top 50 companies support each of AVIA's subcategories.

Top 50 Companies Usage by Subcategory

Connected platforms have the most uptake in the market, followed by non-connected platforms. Condition-specific platforms are still carving out their niche.

- Condition-specific
- Connected
- Non-connected

This chart indicates how many implementations we've seen of the Top 50 companies, and segments those implementations by AVIA's subcategories.

Top 50 companies by subcategory

Connected

- Offer **FDA-approved devices** capable of addressing broader market needs and a **range of potential use cases**
- Require a **larger investment** and a targeted approach for focused roll-out
- Provide limited access, making solutions appropriate only for **high-need patients**

Non-connected

- Utilize **patient-reported outcomes** to inform care plans and outreach
- Use **payer-provided** or **health system-provisioned devices,** potentially reducing cost at scale and increasing accessibility for patients without internet
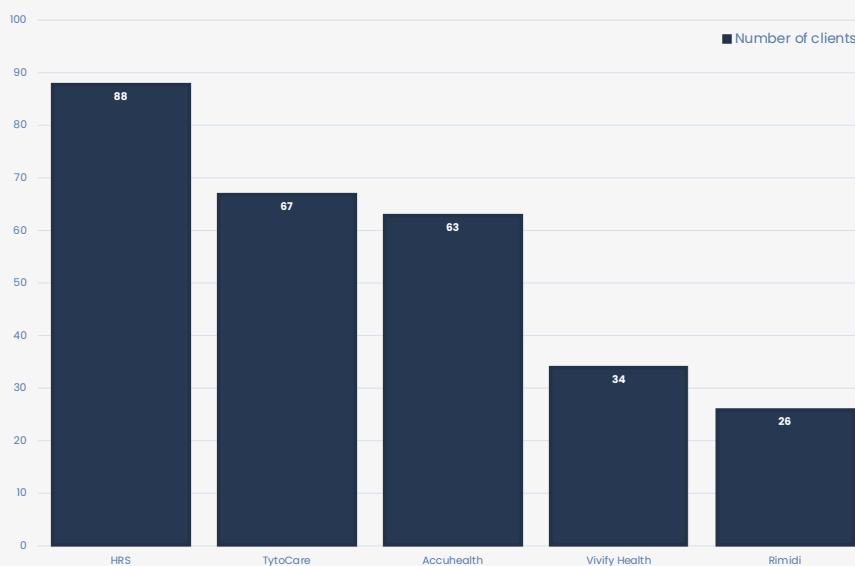- Well-suited to **larger, rising-risk populations**

Condition-specific

- Focus on a **specific condition**, increased depth of education content for shorter periods
- **Priced higher** than other devices and may have **limited scaling potential** due to their targeted nature
- Provide support for perinatal, orthopedic, pediatric, and senior patients, as well as patients with cardiometabolic conditions
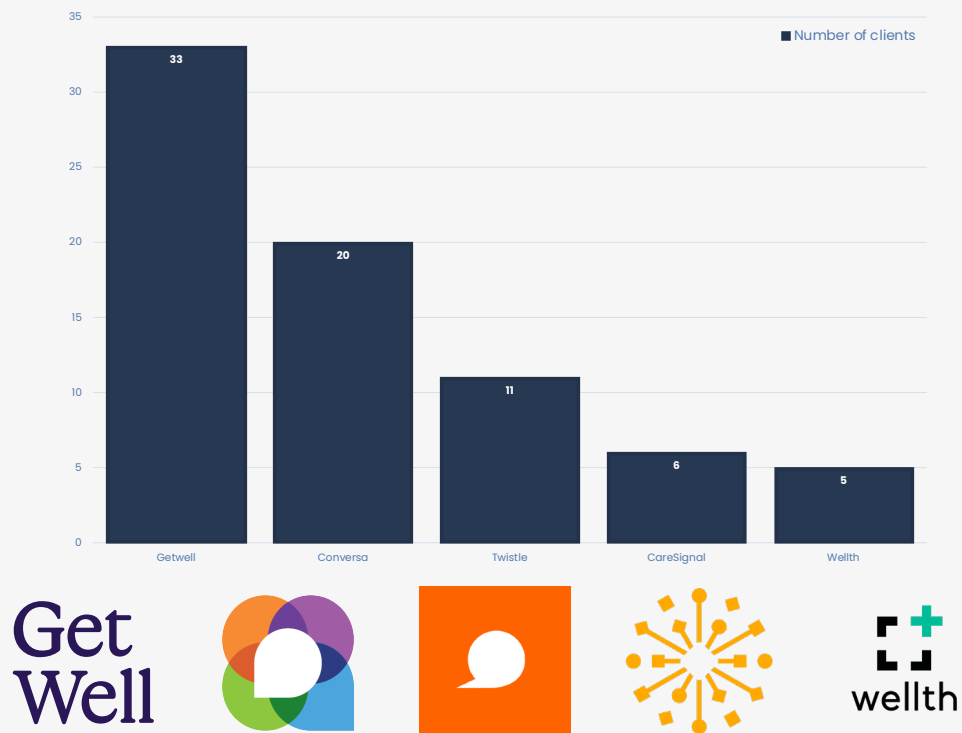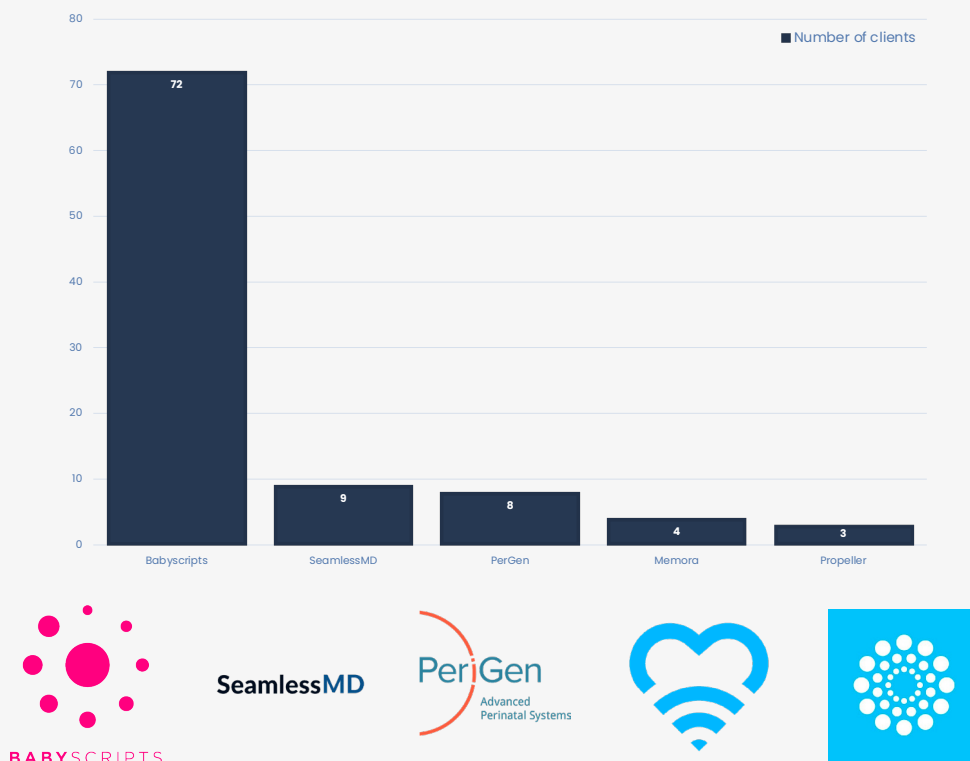
Top 5 most popular companies by subcategory

Connected Platforms: Solutions with FDA-approved devices that cover a range of conditions

Bar chart: Number of clients
- HRS: 88
- TytoCare: 67
- Accuhealth: 63
- Vivify Health: 34
- Rimidi: 26

Non-connected platforms: Solutions that do not come with connected devices and are more affordable and accessible

Condition-specific platforms: Solutions that primarily focus on a specific condition, offering fewer devices but more in-depth educational content

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Find the remote monitoring company that fits your needs

Remote monitoring can be a lifeline for health systems as they treat patients with chronic conditions, and can be expanded to provide proactive monitoring services to patients at home. The landscape can be complex, and the information in this report is designed to serve as a starting point in your solution search.

For more information to help you find the best remote monitoring solution for your needs, explore AVIA Connect. Our marketplace was built to help hospitals and health systems evaluate and select digital health companies with confidence. When looking at remote monitoring information on AVIA Connect, you'll find existing clients, use cases, differentiators, and more.

Go to AVIA Connect to learn more about the companies featured in this report.

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