

Over a decade of experience building Al products 25 countries 500,000 users

Alelo combines the latest avatar-based *Al technology* with research in *human learning* to *help clients* transform their education and training

#### Who We Are:

# Experts in Al in Education, Communication Sciences



W. Lewis Johnson, PhD, CEO and co-founder

- Thought Leader, Entrepreneur, Author
- International AI speaker and contributor to peer-reviewed journals
- First developer of pedagogical agents (lifelike characters presented on a computer screen that guide users through learning)
- Holds patents for interactive avatars
- Winner, XPRIZE Rapid Reskilling Competition
- DARPA Significant Technical Achievement Award
- Past President, Intl. Al in Education Society
- Linguistics: Princeton; Computer Sci.: Yale



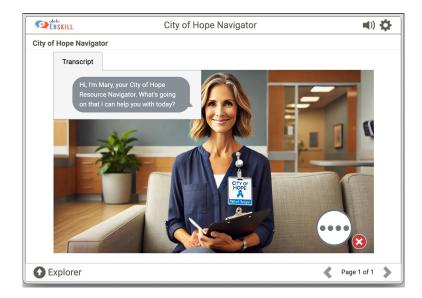
Karen Chiang, Board Member

- President, Caimber, Inc.
- Global business-development leader in education and workforce development
- Has done business in 35 countries
- Pearson: VP Sales for Clinical and Talent Assessment in Emerging<sub>2</sub>
   Markets
- Pearson Taiwan: Managing Director
- Thompson Learning (now Cengage): Director Asia ELT
- Ordinate (now Pearson): General Manager



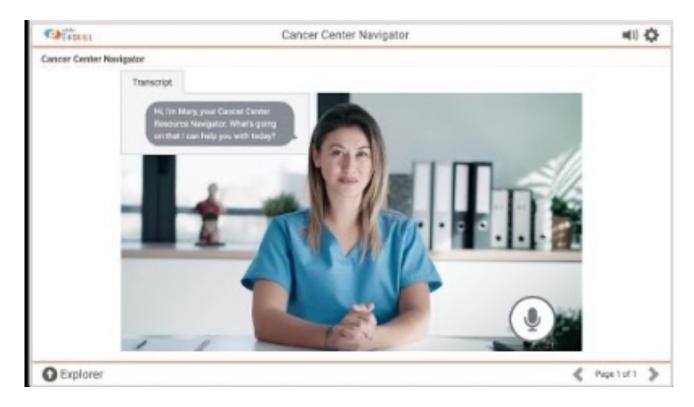
## Virtual Patient Navigators

- Conversational AI for patient and caregiver education and engagement
- Instead of asking "Dr. Google" for help, ask an Al patient navigator that:
  - Listens to the patient's concerns
  - Connects them with approved resources
- Immediate response, available 24/7
- Provides support when patient navigators are unavailable
- Relieves burden on care teams to respond to patient emails
- Benefits patients, reduces care team burdens, improves health system online presence





#### **Demonstration**





#### **Example Navigator Dialogue**

- Hi, I'm Mary, your Cancer Center Resource Navigator.
   What's going on that I can help you with today?
- Mary, I'm undergoing treatment for breast cancer and I have some symptoms that I am concerned about.
- I understand that dealing with symptoms during treatment can be tough... could you tell me more about the specific problems or symptoms you need help with?
- Well, I'm feeling tired all the time. I don't have much energy now.
- That's completely understandable. Fatigue is a common side effect of breast cancer treatment... We have some helpful resources on managing fatigue...

- Encourage patient to describe their concerns
- Show empathy and offer reassurance
- Ask open-ended questions, engage in active listening
- Give explanations
- Provide educational resources



### Why Use AI Patient Navigators?

- Improved patient experience
  - Studies show patients prefer social media for patient education, but want reliable information
  - Patient Navigators are personalized and available 24/7
  - Less anxiety and stress, greater self-efficacy
- Improved provider experience
  - Reduces burdens on overworked care teams
  - Providers make better use of their digital content
- Lower cost of care
  - Fewer medication errors and unnecessary hospital visits
- Improved patient outcomes
  - Increased health literacy
  - Better treatment compliance





#### Experience in Healthcare

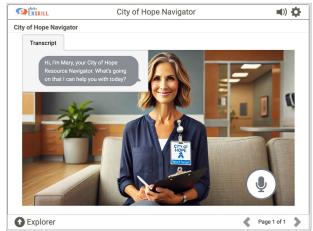
- XPRIZE competition looked for solutions that can reskill workers in half the time
- Alelo's winning solution rapidly retrained community health workers, using conversations with simulated patients and caregivers
- Employers were highly satisfied with trainee skills
- Won \$400,000 in prize money
- We are now applying what we learned to create Virtual Patient Navigators





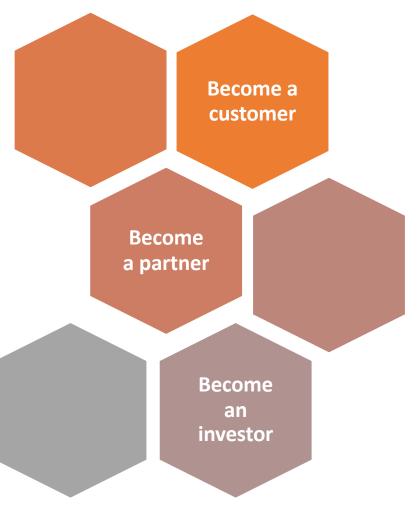
# What We Offer Health Systems

- Virtual Patient Navigators that listen, answer questions using simple language, provide personalized content recommendations, connect to resources
- Resource Navigators that turn YouTube Health channels and websites into helpful information resources









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