

## Bringing the power of the hospital to the comfort of home

### High-acuity in-home care continuum

#### ED substitution

Acute Care



Increase access  
& reduce ED  
utilization

#### ED-to-home

ED Bridge Care



Reduce observations  
& improve ED  
bounce backs

#### Hospital-to-home

Inpatient Bridge Care



Reduce readmissions  
& improve  
LOS/throughput

#### Hospital substitution

Advanced Care



“Virtual bed”  
Revenue & inpatient  
capacity creation

#### SNF substitution

Extended Care



Improve  
LOS/throughput  
for high risk DRGs

### Providing parallel value drivers for health systems

#### Value based care

Increased access points

Diversion cost savings

- ED diversions
- 911 transport diversions
- Observation diversions
- Hospitalization diversions
- Readmission avoidance

Social determinants of health

Right sizing  
care settings

Improved patient &  
provider access &  
experience

#### Health system

- Patient & provider access, experience & differentiation
- ED and IP throughput & capacity creation
- ED & IP contribution margin enhancement
- Staff optimization
- Capital redirection/ investment alternative

Partnering with  
leading systems



**MultiCare** 

**BON SECOURS  
MERCY HEALTH**

**Advent Health**

**UCI Health**

 **Texas Health  
Resources®**

 **RUSH UNIVERSITY  
MEDICAL CENTER**

 **Marshfield Clinic  
Health System**

 **Billings Clinic**

 **LEE HEALTH**

 **INOVA®**

**EMORY  
HEALTHCARE**

And others...

## Driving value for our partners

Working with DispatchHealth puts the power of a complete system of in-home care at your fingertips, ready to deploy where and when you want it. Here's what we have helped our partners accomplish so far.

### Sources:

1. DispatchHealth Analytics Medical Cost Savings – 2022, All Markets; Acute Care
2. DispatchHealth Analytics Medical Cost Savings – 2022, All Markets; Advanced Care
3. DispatchHealth Analytics Medical Cost Savings – through April 2023, All Markets; Acute Care and Advanced Care
4. Market Scorecard – 2021, All Markets, All Services
5. Health System Partner Bridge Care Case Study, March 2021
6. DispatchHealth Partner Scorecard – 2021, All Markets, All Services
7. Moving Health Home, August 2021; Methodology: Online interviews among a sample of 2200 adults. Data was weighted to approximate a target sample of adults based on gender, educational attainment, age, race, region. Results of the survey have a margin of error of +/- 2%.
8. Patient Journey: Standard Metrics ACCESS; All Markets, All Services, 2018-2021
9. Social Determinants and Medical History Dashboard – 2021, All Markets, All Services

### Medical cost savings

An estimated **\$1,625** in medical cost savings for every visit that avoided an unnecessary trip to the emergency room.<sup>1</sup>

Medical cost savings ranges from **\$5,000** to **\$7,000** for every patient admitted with hospital level care in the home<sup>2</sup>

Since the company's inception in 2013, we have driven nearly **\$1.5 billion** in total medical cost savings<sup>3</sup>

### Reduced readmissions

**41%**

reduction in 30-day readmissions for patients that receive transitional care services<sup>5</sup>

### Capacity creation

Versatile decompression and throughput option for case management teams, emergency departments, and inpatient units

### Complexity of care

**40%**

of patients are greater than 65 years of age<sup>8</sup>

**52%**

of patients have 2 or more complex conditions, for which services are coordinated post-visit<sup>9</sup>

Medication reconciliation performed as on average patients have 10 existing medications each<sup>9</sup>

### Patient satisfaction

**97**

average net promoter score<sup>4</sup>

Based on **1 million** patients treated in their home

### Insight into home

Data collection and potential intervention occurs on 10 different Social Determinants of Health (SDOH) with at least one SDOH captured in roughly **40%** of patients<sup>9</sup>

### Coordinated care

Communication and coordination with the whole care ecosystem as nearly **80%** of clinical notes transfer to an established PCP post-visit<sup>6</sup>



To learn more visit [DispatchHealth.com/Partners](https://DispatchHealth.com/Partners) or scan the code to contact us.