

Patient Usage Stats

Time to Value

Metrics related to patient enrollment and activation in HealthSnap's Remote Patient Monitoring program.

Time to Enrollment

Point of Care Drop ship

0 days **5** days

Provides insight into how long it takes to enroll a patient with a device.

In a physician office, a patient receives a device immediately. When dropshipping a device to a patient's home the average enrollment is 5 days.

Patient Setup & Education

<5 minutes

The time HealthSnap's Care Navigators spend educating a patient on how to use their device and reinforcing the RPM program. Because HealthSnap deploys preconfigured cellular devices, this process takes less than 5 minutes.

Patient Activation Rate

88%

The % of enrollments that turn into active RPM patients.

A patient may not enroll due to being a poor clinical fit, rejecting participation, or being non-responsive.

Patient Retention

Metrics related to patient engagement and retention in HealthSnap's Remote Patient Monitoring program.

30d Transmission Index

Remote Remote+

20.7 days **24.5** days

Patients enrolled in our Remote (non-clinical) program transmit an average of 20.7 days out of 30.

Patients enrolled in our Remote+ (clinical) program transmit an average of 24.5 days out of 30.

99454 Eligible Conversion

Remote Remote+

65% **90%**

Percent of Active RPM patients that become eligible for CPT code 99454 in a given month (i.e. they transmitted 16 days of physiological data in the last 30-day period in each calendar month).

Patient Scheduling

Virtual Visit Show Rate Schedule Followup

98% **89%**

Virtual visit show rate is the % of patients that attend their scheduled virtual check-in live for their Remote+ program each month.

Schedule Followup is the % of patients that schedule their follow-up virtual visit on time.

Patient Satisfaction

Results from a survey provided to patients enrolled in RPM after 30 days

Improved Sense of Security

Has tracking your data improved your sense of security knowing the care team is monitoring?

Yes 100%

Improved Sense of Control

How has monitoring made you feel about the ability to have control over your health?

Much More 84% **Some More 16%**

Improved Health Literacy

Have our consultations helped you understand your health?

Much More 100%

Improved Lifestyle Changes

Since monitoring began, have you been making positive changes in your lifestyle?

Large Changes 75% **Some Changes 25%**